

# The Importance of a Needs-Based Settlement



## **DURING TIMES OF ECONOMIC UNCERTAINTY, THE GUARANTEE OF SECURE INCOME FOR INJURED PEOPLE IS OF UTMOST IMPORTANCE.**

**Any decline in financial markets can cause significant devaluation of investment portfolios. Unlike traditional investments, structured settlements provide protection from economic uncertainty in an unpredictable economy.**

### **The role of Structured Settlement Consultants is not to sell annuities, but rather to:**

- Facilitate settlements by ascertaining the long-term needs of the injured person
- Provide benefit options that will best serve the injured person, now and for years to come

### **Structured settlements are especially effective because:**

- They safeguard injured people's settlement dollars in a way that no other product can
- Their versatility allows for both security and customization to ensure that payments are timed and tailored to meet the injured person's needs
- They enable consultants to create a needs-based plan tailored perfectly to fit the unique needs of each injured person
- Most importantly, they provide long-term financial security that recipients can count on, regardless of economic fluctuations

**Structured settlement consultants are uniquely qualified to offer solutions that are truly win-win by approaching cases from a needs-based perspective.**

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